

# Sales Consultant Sweden

Medisol is an independent European supplier of AEDs (automatic external defibrillators). AEDs save human lives every day. Medisol is a market leader and one of the fastest growing companies in the Netherlands. We believe it is important to make a difference and we do this by selling our products in 20 web shops in 16 different countries across Europe.

Because of the sustained growth of our Swedish market, we are looking for a new colleague who will strengthen our Swedish sales team in Vlissingen.

Do you have great commercial insight, are you a master in relationship management and do you speak Swedish fluently? Then we are looking for you! Apply today to join the team of one of the fastest growing e-commerce companies in the southern Netherlands.

## What we expect of you as a Sales Consultant

- Together with your international colleagues, you will be responsible for the sale of our products (AEDs and resuscitation manikins) to our Swedish customers. You will offer products tailored to customers, at the right prices and in a dynamic market.
- You will actively search for new customer relationships and further expand your customer database. You will ensure that existing relationships are maintained and strengthened.
- You will look for new opportunities to further increase our market position.
- You will provide expert advice to our customers as the contact person for Medisol, via telephone, email and online chat. You will not only provide advice, but will also make and follow-up on quotations, process orders, handle service requests, deal with complaints and provide after sales.
- You will continue to work on the visibility of Medisol, by optimizing and expanding the website and web shops and by actively promoting Medisol through a variety of Social Media channels.
- You will communicate smoothly and effectively with colleagues in the purchasing, maintenance, marketing, warehouse and finance departments.

## What you can offer us

- Excellent written and oral knowledge of the Swedish language, preferably you are a native speaker.
- Good knowledge of the English and/or Dutch language.
- A commercial mindset.
- Enthusiasm, independence, creativity and commitment to further expand sales in Sweden.
- Good communication skills to intensify our existing relationships and create new ones.



## What we can offer you

- A competitive salary.
- Space for creativity, independence and initiative.
- A pleasant working environment within a young, positive and informal team of employees in Vlissingen.
- Contract hours per week to be discussed.
- A one year contract after which a fixed contract is negotiable.

Applications with CV and a motivation letter can be emailed to Jacqueline Boutens-Cevaal at [vacatures@medisol.nl](mailto:vacatures@medisol.nl). You can also use the button here below.

For more information about this vacancy, contact Bernard Hollaers on +31 (0)118 620074.